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zanna: advances in experimental social psychology, volume 34 (2002; isbn: 0-12-015234-7) About the Author Mark P. Zanna is a retired University Professor and former Chair of Psychology at the University of Waterloo.

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Daryl J. Bem (born June 10, 1938) is a social psychologist and professor emeritus at Cornell University. He is the originator of the self-perception theory of attitude formation and change. He has also researched psi phenomena, group decision making, handwriting analysis, sexual orientation, and personality theory and assessment.

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